



SUCCESS STORY

PRESCRIPTION CENTER PHARMACY

prescriptionctr.com

Background

Prescription Center Pharmacy is a full-service pharmacy and home care center located in Tallman, New York. The team provides modern pharmacy services while maintaining their traditional patient-first values. They offer prescription filling, medical supplies, long-term care support, immunizations, and more.

Challenge

Pharmacist-in-Charge Gary Langstein noticed that his previous credit processing provider was becoming increasingly difficult to reach. The lack of responsive customer support and the inability to connect with a real person created ongoing roadblocks that ultimately pushed him to explore alternative solutions.

“We made the switch to RedSail Pay so we don’t have to deal with AI bots anymore,” Gary said. He described his previous processor as disorganized and frustrating, often leaving him without timely support when issues arose.

Solution & Experience

Since transitioning to RedSail Pay, Gary has had a significantly better experience. Support is now accessible and responsive, and the overall payment process has been smoother and more reliable.

Beyond the improved support, Gary has noticed a boost in day-to-day performance, emphasizing the speed and reliability of the new payment experience.



“*Transactions are quick, the card tap device reacts very quickly compared to our old system.*”

Gary Langstein, Pharmacist-in-Charge

Results

After the transition to RedSail Pay, Prescription Center has seen:

- ✓ **Faster, more seamless payment processing**
- ✓ **Estimated monthly savings of around \$200**
- ✓ **A more reliable and responsive support experience**
- ✓ **Average reduction of 0.50% in overall effective rate**

Learn More



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