



Pricing Partnership

Savings on SureComfort™ Pen Needles and Syringes

With RedSail Advantage solutions, you have access to special pricing on Allison Medical™ SureComfort insulin pen needles and syringes. By purchasing from wholesaler R&S Northeast, you can increase your profits – up to \$50 per box sold – while dispensing products that exceed industry quality standards. The everyday low costs allow you to provide a better patient experience while improving your margins.

Pharmacy Benefits



Special RedSail-negotiated Pricing

See the second page for a price list. Shipping and restocking fees waived with minimum purchases (\$6.95 freight surcharge)



Increased Revenue

Ability to make up to 65% margin and compete against national retail store brands



Incremental Profits

Offer a true cash option to patients who may not be purchasing needed supplies



Products Exceed Industry Quality Standards

MDSAP certified facility, exceeds quality standards set by Six Sigma

How to Participate

Is your pharmacy already registered with R&S Northeast?

- Simply order SureComfort pen needles and syringes from R&S at rsnortheast.com

Need to register your pharmacy with R&S Northeast?

- Enroll: signup.rsnortheast.com/signup
- Find tips for completing R&S enrollment: redsailtechnologies.com/advantage/pharmacies
- When registration is complete, order SureComfort pen needles and syringes from R&S

Any questions? Contact R&S Northeast at 800.626.0208 and select option 1 for customer service.



Get Started

redsailtechnologies.com/advantage

advantage@redsailtechnologies.com

Item Number	Product Description	NDC Number	Inner Packs	Box Size	Case	Price	Box to Case	Min R&S Order
INSULIN SYRINGES								
22-8005	28G x 1/2" 1/2cc	86227 0800 55	10	100	5/bxs	\$8.34	\$41.70	\$125.10
22-8010	28G x 1/2" 1cc	86227 0801 05	10	100	5/bxs	\$8.34	\$41.70	\$125.10
22-9003	29G x 1/2" 3/10cc	86227 0900 35	10	100	5/bxs	\$8.34	\$41.70	\$125.10
22-9005	29G x 1/2" 1/2cc	86227 0900 55	10	100	5/bxs	\$8.34	\$41.70	\$125.10
22-9010	29G x 1/2" 1cc	86227 0901 05	10	100	5/bxs	\$8.34	\$41.70	\$125.10
22-6003	30G x 5/16" 3/10cc	86227 0700 35	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6005	30G x 5/16" 1/2cc	86227 0700 55	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6010	30G x 5/16" 1cc	86227 0701 05	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6203	30G x 1/2" 3/10cc	86227 0620 35	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6205	30G x 1/2" 1/2cc	86227 0620 55	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6210	30G x 1/2" 1cc	86227 0621 05	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6503	31G x 5/16" 3/10cc	86227 0650 35	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6504	31G x 5/16" 3/10cc 1/2 unit	86227 0650 45	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6505	31G x 5/16" 1/2cc	86227 0650 55	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6510	31G x 5/16" 1cc	86227 0651 05	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6403	31G X 1/4" 3/10cc	86227 6403 05	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6405	31G X 1/4" 1/2cc	86227 6405 05	10	100	5/bxs	\$8.40	\$42.00	\$126.00
22-6410	31G X 1/4" 1cc	86227 6410 05	10	100	5/bxs	\$8.40	\$42.00	\$126.00
PEN NEEDLES								
24-1010	29G x 1/2" (12.7mm)	86227 0101 05		100	12/bxs	\$8.98	\$107.76	\$107.76
24-1115	30G x 5/16" (8mm)	86227 0111 55		100	12/bxs	\$8.98	\$107.76	\$107.76
24-1215	31G x 5/16" (8mm)	86227 0121 55		100	12/bxs	\$8.98	\$107.76	\$107.76
24-1210	31G x 3/16" (5mm)	86227 0121 05		100	12/bxs	\$8.98	\$107.76	\$107.76
24-1305	32G x 1/4" (6mm)	86227 0130 55		100	12/bxs	\$8.98	\$107.76	\$107.76
24-1308	32G x 5/32" (4mm)	86227 0130 85		100	12/bxs	\$8.98	\$107.76	\$107.76
24-1217	31G x 5/16" (8mm)	86227 0121 75		50	24/bxs	\$4.20	\$100.80	\$100.80
24-1212	31G x 3/16" (5mm)	86227 0121 25		50	24/bxs	\$4.20	\$100.80	\$100.80
24-1310	32G x 5/32" (4mm)	86227 0130 25		50	24/bxs	\$4.20	\$100.80	\$100.80
SAFETY PEN NEEDLES								
74-3204	SFTY PEN NEEDLE S/C 32GX4mm	86227 7401 05		100		\$24.00		
74-3106	SFTY PEN NEEDLE S/C 31GX6mm	86227 7402 05		100		\$24.00		

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